

# U.S.-Cuba Trade and Economic Council, Inc.

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## ECONOMIC EYE ON CUBA©

July 2019

**US\$6 Billion Exported To Cuba Since 2001- 2**

**May 2019 Food/Ag Exports To Cuba Decrease 5.1%- 1**

**Cuba Ranked of 50<sup>th</sup> of 229 U.S. Food/Ag Export Markets- 2**

**Cuba Year-To-Year Exports Increase 10.1%- 2**

**May 2019 Healthcare Product Exports US\$144,860.00- 2**

**May 2019 Humanitarian Donations US\$1,412,237.00- 3**

**Obama Administration Initiatives Exports Continue To Increase- 3**

**U.S. Port Export Data- 16**

**MAY 2019 FOOD/AG EXPORTS TO CUBA DECREASED 5.1%-** Exports of food products and agricultural commodities from the United States to the Republic of Cuba in May 2019 were US\$27,657,057.00 compared to US\$29,169,203.00 in May 2018 and US\$31,720,403.00 in May 2017. United States exports from January 2019 through May 2019 were US\$136,122,190.00 compared to US\$123,585,994.00 from January 2018 through May 2018, representing an increase of 10.1%. **Exporters** in May 2019 included among others: Atlanta, Georgia-based AJC International (fish/poultry); Atlanta, Georgia-based Intervision Foods (fish/poultry); Chattanooga, Tennessee-based Koch Foods (fish/poultry); Northbrook, Illinois-based PCS Sales (phosphates); Salisbury, Maryland-based Perdue Agribusiness (soybeans); Little Rock, Arkansas-based Mountaire Farms (poultry); Norwell, Massachusetts-based Boston Agrex (poultry); Atlanta, Georgia-based Gerber Agri International (poultry).

The following contains information on exports from the United States to the Republic of Cuba- products within the Trade Sanctions Reform and Export Enhancement Act (TSREEA) of 2000, Cuban Democracy Act (CDA) of 1992, and regulations implemented (1992 to present) for other products by the Office of Foreign Assets Control (OFAC) of the United States Department of the Treasury and Bureau of Industry and Security (BIS) of the United States Department of Commerce.

The TSREEA re-authorized the direct commercial (on a cash basis) export of food products (including branded food products) and agricultural commodities from the United States to the Republic of Cuba, irrespective of purpose. The TSREEA does not include healthcare products, which remain authorized and regulated by the CDA.

The data represents the U.S. Dollar value of product exported from the United States to the Republic of Cuba under the TSREEA. The data does not include transportation charges, bank charges, or other costs associated with exports; the government of the Republic of Cuba reports unverifiable data that includes transportation charges, bank charges, and other costs.

May 2019 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Chicken Leg Quarters (Frozen)	US\$16,512,587.00	59.7%
2	Chicken Meat (Frozen)	US\$4,734,105.00	17.1%
3	Chicken Legs (Frozen)	US\$2,389,022.00	8.6%
4	Phosphates of Calcium	US\$2,227,581.00	8.1%
5	Soybeans	US\$1,660,908.00	6.0%
6	Flour Meal & Pellets Of Fish	US\$61,071.00	.20%
7	Articles Of Wood	US\$60,000.00	.20%
8	Animal Feed	US\$7,605.00	.02%
9	Edible Preparations	US\$4,175.00	.01%
10			
	<i>Total U.S. Exports To Cuba</i>	US\$27,657,057.00	
	<i>10 Largest As % of Exports To Cuba</i>	<i>100%</i>	

## U.S.-Cuba Trade and Economic Council, Inc.

Reporting Year	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Export Market Ranking
2019	US\$136,122,190.00	50 <sup>th</sup> (of 229)
2018	US\$224,910,413.00	60 <sup>th</sup> (of 226)
2017	US\$268,800,005.00 (revised +US\$8,132,930.00 on 6/18)	52 <sup>nd</sup> (of 229)
2016	US\$232,064,645.00	55 <sup>th</sup> (of 232)
2015	US\$170,551,329.00	60 <sup>th</sup> (of 230)
2014	US\$291,258,881.00	49 <sup>th</sup> (of 223)
2013	US\$348,747,293.00	46 <sup>th</sup> (of 224)
2012	US\$457,318,357.00	43 <sup>rd</sup> (of 229)
2011	US\$358,457,389.00	50 <sup>th</sup> (of 232)
2010	US\$366,467,782.00	45 <sup>th</sup> (of 228)
2009	US\$528,482,955.00	36 <sup>th</sup> (of 232)
2008	US\$710,086,323.00	29 <sup>th</sup> (of 228)
2007	US\$437,564,824.00	37 <sup>th</sup> (of 230)
2006	US\$340,433,442.00	34 <sup>th</sup> (of 227)
2005	US\$350,218,040.00	30 <sup>th</sup> (of 228)
2004	US\$391,990,382.00	25 <sup>th</sup> (of 228)
2003	US\$256,901,471.00	35 <sup>th</sup> (of 219)
2002	US\$138,634,784.00	50 <sup>th</sup> (of 226)
2001	US\$4,318,906.00 (December- 1 <sup>st</sup> sales under TSREEA)	144 <sup>th</sup> (of 226)
<b>Total Sales</b>	<b>US\$6,011,335,411.00</b>	

**HEALTHCARE PRODUCT EXPORTS-** Exports of healthcare products (medical equipment, medical instruments, medical supplies, pharmaceuticals) to the Republic of Cuba are subject to provisions of the Cuban Democracy Act (CDA) of 1992, which require end use-verification, but are not subject to cash-in-advance payment requirements. Exports have included: Medicaments (penicillin and insulin); Dentifrices (toothpastes); Laboratory reagents; Ultrasonic scanning equipment; Artificial limbs; Medical appliances; Surgical appliances (dental); Ophthalmic (eye); Cannulae (tubing) and gelatin capsules.

Medical Equipment, Medical Instruments, Medical Supplies & Pharmaceutical Exports Under 1992 CDA	
2019	US\$594,825.00
2018	US\$3,492,553.00
2017	US\$5,663,254.00
2016	US\$6,121,425.00
2015	US\$5,003,169.00
2014	US\$879,267.00
2013	US\$2,155,024.00
2012	US\$234,718.00
2011	US\$103,771.00
2010	US\$226,563.00
2009	US\$85,408.00
2008	US\$320,420.00
2007	US\$436,773.00
2006	US\$814,866.00
2005	US\$404,001.00
2004	US\$468,485.00
2003	US\$9,416.00
<b>Total</b>	<b>US\$25,351,452.00</b>

**HUMANITARIAN DONATIONS-** Donated items are neither included in TSREEA nor CDA calculations. These items are generally delivered to the Republic of Cuba using air carriers or containers on vessels; do not include personal deliveries (by travelers on flights and through third countries). A substantial quantity and U.S. Dollar value of items categorized as “humanitarian” are transported from the United States to the Republic of Cuba using air carriers; thus, the information is not documented.

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Donations (food, healthcare, clothing, reading materials, etc.)	
Reporting Period	U.S. Dollar Value
2019	US\$3,359,862.00
2018	US\$8,998,855.00
2017	US\$6,122,601.00
2016	US\$4,755,859.00
2015	US\$4,619,588.00
2014	US\$939,705.00

**OBAMA ADMINISTRATION INITIATIVES EXPORTS CONTINUE TO INCREASE-** In 2015 and in 2016, the OFAC and BIS expanded the list of products authorized for export from the United States and from third countries of the Republic of Cuba with a focus upon products (non-durable, durable and consumable) to entities not affiliated with the government of the Republic of Cuba; the government of the Republic of Cuba has generally prohibited these exports. The one United States company with two hotel management contracts, the five United States airlines servicing United States-Republic of Cuba routes, a company with a power generation contract, and the two United States companies with agricultural equipment distribution centers have imported increasing quantities of equipment.

Since December 2017, Boston, Massachusetts-based **General Electric** (GE; 2018 revenues exceeded US\$122 billion) delivered from the United States to the Republic of Cuba “**parts for steam turbines**” valued at more than **US\$21 million**. Some of the parts traveled from Atlanta, Georgia, to Port Everglades, Florida, then to Port Mariel in the Republic of Cuba. GE is the largest (by revenue) United States-based company to have engaged with the Republic of Cuba. Although GE has not issued a media release relating to the project in the Republic of Cuba, in 2017 the government of the Republic of Cuba confirmed in a PowerPoint presentation used by the Embassy of the Republic of Cuba in Washington DC that the company was providing parts and equipment for a power plant. The total value of the project has not been reported. The Obama Administration first authorized the transactions by GE as primarily advancing benefit to the citizens of the Republic of Cuba rather than to the government of the Republic of Cuba. This type of transaction was and remains licensable (general or specific) through the OFAC and BIS. In November 2015, GE purchased for approximately US\$10.6 billion the power and grid division of Paris, France-based **Alstom** (2018 revenues approximately US\$8 billion). In 2016, GE commenced a power generation project in the Republic of Cuba resulting, in part, from a relationship between Alstom and the Republic of Cuba prior to the 2015 acquisition by GE of the power and grid division of Alstom, which had exported products to the Republic of Cuba. On 31 March 1971, GE certified a claim against the Republic of Cuba in the amount of US\$5,870,436.86 through the United States Foreign Claims Settlement Commission (USFCSC) within the United States Department of Justice. Interest accrued at 6% per annum from the respective date(s) of loss to the date of settlement.

In November 2017, and continuing through 2018, Moline, Illinois-based **Deere & Company** (2018 revenues approximately US\$27 billion) delivered more than \$800,000.00 in agricultural equipment to the Republic of Cuba for use at its distribution center. Antioch, Tennessee-based Wirtgen America, Inc., a subsidiary of Windhagen, Germany-based **Wirtgen Group** (2018 revenues approximately US\$3 billion), a construction equipment machinery subsidiary (acquired in 2017) of Deere & Company has also delivered products to the Republic of Cuba. John Deere reported that the company would provide financing for equipment purchases by authorized Republic of Cuba entities. Peoria, Illinois-based **Caterpillar Inc.** (2018 revenues approximately US\$38 billion) has a distribution center in the Republic of Cuba through **RIMCO**, its distributor located in San Juan, Puerto Rico. RIMCO continues to deliver equipment for use at its distribution center in the Republic of Cuba, including excavators, backhoes and bulldozers valued at more than US\$2,742,238.00 since December 2018.

**NOTE:** There are unreported/undocumented exports of products from the United States to the Republic of Cuba; channels included direct charter flights (regularly-scheduled flights as of the third quarter of 2016), third-country regularly-scheduled airlines, and cargo vessels. Products include, but are not limited to, welding equipment, power tools, electronic equipment, printers, cooking supplies, medical supplies, household implements, etc., taken as baggage (checked and carry-on) by passengers.

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If the government of the Republic of Cuba authorizes implementation of the changes to United States regulations which permit the export of products to support private enterprises/co-operatives, the products exported will increase the usage of delivery channels subject to data reporting requirements.

If the government of the Republic of Cuba views the changes to United States statutes and regulations as a means to influence the political process in the United States, likely will be increases in purchases of products under provisions of the TSREEA, CDA and Obama Administration Initiatives including telecommunications equipment; building materials/supplies and agricultural equipment and supplies to and through authorized entities. The government of the Republic of Cuba has often determined that greater leverage exists from not increasing purchasing levels as a means of encouraging impacted United States-based parties to seek further regulatory and legislative changes. Members of Congress, Governors, and other political actors have visited the Republic of Cuba as media coverage was generous. With Venezuela's increasing commercial and economic challenges, the government of the Republic Cuba has less financial support, and other actors (Russia, China, Brazil, Iran, etc.) do not have the focus to replace Venezuela as benefactors of significance. Thus, the government of the Republic of Cuba may be entering a period of cautiousness and a full-on re-engagement with the United States may become problematic while the policy of the government of the United States remains to seek commercial, economic and political change within the Republic of Cuba.

The primary reasons for the cumulative reduction in United States exports to the Republic of Cuba **1)** lack of foreign exchange due to commercial and economic decisions of the government of the Republic of Cuba which lessen its ability to earn foreign exchange. **2)** financial largess of the government of Venezuela lessens the interest of the government of the Republic of Cuba to purchase products from the United States, regardless of cost, quality, or delivery considerations; financial benefits from Venezuela have decreased substantially during the last three years. **3)** financial largess of the government of the People's Republic of China lessens the interest of the government of the Republic of Cuba to purchase products from the United States, regardless of cost, quality, or delivery considerations. **4)** re-emergence and/or continuation of import relationships (barter, substantial credits, political motivation) with the governments of Brazil, Argentina, Vietnam, Mexico, Spain, Mexico, Canada, Russia, Iran, New Zealand, and France amongst other countries. **5)** preference to purchase products from government-controlled entities, which provide more favorable payment terms and less publicity when payment terms are not honored. **6)** efforts (which had been successful but had lessened in their effectiveness) by the government of the Republic of Cuba to increase the motivation of United States-based companies, organizations; state and local government representatives; and Members of the United States Congress to be more visible in their lobbying efforts for changes in United States policy, law, and regulations.

Government of Vietnam-operated Vinafood 1 & Vinafood 2 have provided payment terms to Republic of Cuba government-operated Alimport of two (2) years to pay for rice (25% to 30% broken). United States producers can provide this product; payment terms without government programs would be cash to 30 days; and for credit-worthy customers, generally not exceed sixty (60) days to ninety (90) days.

The reduction in exports from the United States to the Republic of Cuba is not the result of changes in payment regulations implemented by the OFAC during later years of the Bush Administration, which had permitted an expansive definition of payment terms. The payment regulations were again made expansive in January 2015.

Alimport reported importing approximately US\$1.8 billion in food products and agricultural commodities in 2017, compared with approximately US\$1.8 billion in 2016, US\$1.8 billion in 2015, and US\$2.55 billion in 2014. Alimport reported that the country imports approximately 70% to 80% its food product and agricultural commodity requirements. The Republic of Cuba reported spending US\$2.554 billion in 2008 to import 3.423 metric tons of food products and agricultural commodities. Using the actual value for U.S. Dollar food products and agricultural commodity exports to the Republic of Cuba, the United States sourced 27% of the Republic of Cuba's food product and agricultural commodity imports in 2008. The Republic of Cuba reported spending US\$1.47 billion in 2007 to import 3.423 million metric tons of food products and agricultural products. The United States was the source for 29%.

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A primary reason for the increase in U.S. Dollar value of purchases in 2008 and 2007 by the government of the Republic of Cuba from United States-based companies was the increase in prices in for commodities purchased from the United States. There was a meaningful increase in the quantity of some commodities.

The government of the Republic of Cuba has increased and decreased the quantity and U.S. Dollar value of food products and agricultural products imported from throughout the world for the 11.4 million citizens of the Republic of Cuba. There is no verifiable data to support that the necessity of a food product ration card, issued to each citizen to provide food for a thirty (30) day period is providing food products for more than fourteen (14) days. This, despite statements by representatives of the government of the Republic of Cuba that the economy of the country has increased substantially during the last several years, due, although not officially confirmed, primarily to the financial largess of government of Venezuela and the government of the People's Republic of China.

In May 2007 and June 2007, representatives of Alimport informed representatives of United States-based companies that Alimport expected that the U.S. Dollar value of TSREEA-authorized purchases from the United States in 2007 would exceed the U.S. Dollar value of purchases from the United States in 2006.

In January 2007, representatives of Alimport informed representatives of United States-based companies that Alimport would significantly reduce purchases from United States-based companies due to a lack of effort (and, presumably, success) by United States-based companies in obtaining changes to United States laws and United States regulations. Alimport continued a policy, commenced in 2003, whereby Alimport decreased purchases from a United States-based company if Alimport perceived a lack of lobbying for changes in United States laws and United States regulations. Throughout 2005, representatives of Alimport reported that TSREEA-authorized purchases by Alimport in 2005 would be substantially less than purchases in 2004. In November 2005, a representative of Alimport reported that purchases by Alimport in 2005 would at least equal, but expected to exceed TSREEA-authorized purchases by Alimport in 2004. The representative of Alimport reported that the purchase values included transportation charges, bank charges, finance charges, and other costs, which are not verifiable.

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
January 2019	US\$23,884,686.00	<i>54<sup>th</sup> (of 229)</i>
February 2019	US\$27,048,523.00	<i>48<sup>th</sup> (of 229)</i>
March 2019	US\$41,165,385.00	<i>44<sup>th</sup> (of 229)</i>
April 2019	US\$16,366,542.00	<i>58<sup>th</sup> (of 229)</i>
May 2019	US\$27,657,054.00	<i>50<sup>th</sup> (of 229)</i>
June 2019		
July 2019		
August 2019		
September 2019		
October 2019		
November 2019		
December 2019		
<i>Total 2019</i>	US\$136,122,190.00	50 <sup>th</sup> (of 229)

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
January 2018	US\$18,680,345.00	<i>55<sup>th</sup> (of 229)</i>
February 2018	US\$26,122,933.00	<i>49<sup>th</sup> (of 229)</i>
March 2018	US\$24,454,451.00	<i>54<sup>th</sup> (of 229)</i>
April 2018	US\$25,159,062.00	<i>52<sup>nd</sup> (of 229)</i>
May 2018	US\$29,169,203.00	<i>51<sup>st</sup> (of 229)</i>
June 2018	US\$21,225,971.00	<i>55<sup>th</sup> (of 229)</i>
July 2018	US\$15,569,938.00	<i>61<sup>st</sup> (of 229)</i>
August 2018	US\$15,322,008.00	<i>64<sup>th</sup> (of 224)</i>
September 2018	US\$12,226,970.00	<i>64<sup>th</sup> (of 224)</i>
October 2018	US\$9,698,149.00	<i>74<sup>th</sup> (of 224)</i>

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November 2018	US\$14,505,604.00	66 <sup>th</sup> (of 225)
December 2018	US\$12,775,779.00	60 <sup>th</sup> (of 226)
<i>Total 2018</i>	US\$224,910,413.00	66 <sup>th</sup> (of 226)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2017	US\$14,149,848.00	61 <sup>st</sup> (of 211)
February 2017	US\$18,145,564.00	56 <sup>th</sup> (of 216)
March 2017	US\$25,018,148.00	51 <sup>st</sup> (of 221)
April 2017	US\$17,988,565.00	54 <sup>th</sup> (of 223)
May 2017	US\$31,720,403.00	47 <sup>th</sup> (of 224)
June 2017	US\$24,630,738.00	51 <sup>st</sup> (of 224)
July 2017	US\$24,379,155.00	49 <sup>th</sup> (of 226)
August 2017	US\$28,627,776.00	49 <sup>th</sup> (of 226)
September 2017	US\$21,329,099.00	51 <sup>st</sup> (of 228)
October 2017	US\$21,436,667.00	52 <sup>nd</sup> (of 229)
November 2017	US\$21,277,713.00	51 <sup>st</sup> (of 229)
December 2017	US\$11,963,399.00	65 <sup>th</sup> (of 229)
<i>Total 2017</i>	US\$268,800,005.00	52 <sup>nd</sup> (of 229)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2016	US\$22,819,258.00	46 <sup>th</sup> (of 207)
February 2016	US\$17,847,747.00	55 <sup>th</sup> (of 213)
March 2016	US\$10,332,130.00	64 <sup>th</sup> (of 218)
April 2016	US\$18,188,315.00	53 <sup>rd</sup> (of 218)
May 2016	US\$19,384,881.00	57 <sup>th</sup> (of 223)
June 2016	US\$11,283,520.00	68 <sup>th</sup> (of 223)
July 2016	US\$20,227,854.00	56 <sup>th</sup> (of 223)
August 2016	US\$17,227,971.00	55 <sup>th</sup> (of 223)
September 2016	US\$32,170,530.00	46 <sup>th</sup> (of 229)
October 2016	US\$21,994,945.00	55 <sup>th</sup> (of 229)
November 2016	US\$10,594,557.00	66 <sup>th</sup> (of 231)
December 2016	US\$29,992,937.00	46 <sup>th</sup> (of 232)
<i>Total 2016</i>	US\$232,064,645.00	55 <sup>th</sup> (of 232)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2015	US\$24,850,904.00	51 <sup>st</sup> (of 223)
February 2015	US\$13,488,136.00	67 <sup>th</sup> (of 223)
March 2015	US\$33,207,087.00	46 <sup>th</sup> (of 223)
April 2015	US\$11,535,245.00	65 <sup>th</sup> (of 223)
May 2015	US\$26,420,677.00	49 <sup>th</sup> (of 223)
June 2015	US\$9,596,281.00	69 <sup>th</sup> (of 224)
July 2015	US\$3,342,526.00	96 <sup>th</sup> (of 224)
August 2015	US\$2,254,957.00	101 <sup>st</sup> (of 224)
September 2015	US\$22,020,796.00	50 <sup>th</sup> (of 227)
October 2015	US\$13,407,640.00	61 <sup>st</sup> (of 228)
November 2015	US\$6,243,680.00	77 <sup>th</sup> (of 228)
December 2015	US\$4,302,105.00	100 <sup>th</sup> (of 230)
<i>Total 2015</i>	US\$170,670,054.00	60 <sup>th</sup> (of 230)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2014	US\$34,531,947.00	50 <sup>th</sup> (of 223)
February 2014	US\$44,080,044.00	42 <sup>nd</sup> (of 223)
March 2014	US\$53,021,705.00	41 <sup>st</sup> (of 223)
April 2014	US\$29,961,868.00	49 <sup>th</sup> (of 223)

## U.S.-Cuba Trade and Economic Council, Inc.

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
May 2014	US\$13,652,791.00	65 <sup>th</sup> (of 223)
June 2014	US\$14,744,294.00	59 <sup>th</sup> (of 223)
July 2014	US\$17,242,746.00	55 <sup>th</sup> (of 223)
August 2014	US\$14,369,461.00	58 <sup>th</sup> (of 223)
September 2014	US\$15,469,734.00	60 <sup>th</sup> (of 223)
October 2014	US\$16,511,913.00	62 <sup>nd</sup> (of 223)
November 2014	US\$12,452,614.00	66 <sup>th</sup> (of 223)
December 2014	US\$25,219,764.00	51 <sup>st</sup> (of 223)
<i>Total 2014</i>	US\$291,258,881.00	49 <sup>th</sup> (of 223)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2013	Not Compiled	<i>Not Compiled</i>
February 2013	Not Compiled	<i>Not Compiled</i>
March 2013	Not Compiled	<i>Not Compiled</i>
April 2013	Not Compiled	<i>Not Compiled</i>
May 2013	Not Compiled	<i>Not Compiled</i>
June 2013	Not Compiled	<i>Not Compiled</i>
July 2013	Not Compiled	<i>Not Compiled</i>
August 2013	Not Compiled	<i>Not Compiled</i>
September 2013	Not Compiled	<i>Not Compiled</i>
October 2013	Not Compiled	<i>Not Compiled</i>
November 2013	Not Compiled	<i>Not Compiled</i>
December 2013	Not Compiled	<i>Not Compiled</i>
<i>Total 2013</i>	US\$348,747,293.00	46 <sup>th</sup> (of 224)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2012	US\$52,811,576.00 (actual)	35 <sup>th</sup> (of 205)
February 2012	US\$68,890,533.00(actual)	26 <sup>th</sup> (of 215)
March 2012	US\$40,909,415.00(actual)	39 <sup>th</sup> (of 219)
April 2012	US\$23,328,845.00 (actual)	50 <sup>th</sup> (of 223)
May 2012	US\$40,498,395.00 (estimate)	<i>Not Compiled</i>
June 2012	US\$29,654,361.00 (actual)	<i>Not Compiled</i>
July 2012	Not Compiled	<i>Not Compiled</i>
August 2012	Not Compiled	<i>Not Compiled</i>
September 2012	Not Compiled	<i>Not Compiled</i>
October 2012	Not Compiled	<i>Not Compiled</i>
November 2012	Not Compiled	<i>Not Compiled</i>
December 2012	US\$35,634,124.00 (actual)	47 <sup>th</sup> (of 229)
<i>Total 2012</i>	US\$457,318,357.00	43 <sup>rd</sup> (of 229)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2011	Not Compiled	<i>Not Compiled</i>
February 2011	Not Compiled	<i>Not Compiled</i>
March 2011	Not Compiled	<i>Not Compiled</i>
April 2011	Not Compiled	<i>Not Compiled</i>
May 2011	Not Compiled	<i>Not Compiled</i>
June 2011	Not Compiled	<i>Not Compiled</i>
July 2011	Not Compiled	<i>Not Compiled</i>
August 2011	US\$32,901,185.00	45 <sup>th</sup> (of 230)
September 2011	US\$21,495,969.00	49 <sup>th</sup> (of 231)
October 2011	US\$30,757,484.00	49 <sup>th</sup> (of 231)
November 2011	US\$31,418,103.00	44 <sup>th</sup> (of 232)
December 2011	US\$23,288,984.00	51 <sup>st</sup> (of 232)
<i>Total 2011</i>	US\$358,457,398.00 (actual)	50 <sup>th</sup> (of 232)

## U.S.-Cuba Trade and Economic Council, Inc.

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2010	US\$51,302,494.00	32 <sup>nd</sup> (of 198)
February 2010	US\$26,643,202.00	51 <sup>st</sup> (of 207)
March 2010	US\$40,881,240.00	43 <sup>rd</sup> (of 215)
April 2010	US\$40,203,764.00	33 <sup>rd</sup> (of 223)
May 2010	US\$23,309,050.00	47 <sup>th</sup> (of 225)
June 2010	US\$37,518,471.00	35 <sup>th</sup> (of 227)
July 2010	US\$19,841,099.00	52 <sup>nd</sup> (of 227)
August 2010	US\$28,461,747.00	48 <sup>th</sup> (of 227)
September 2010	US\$19,486,584.00	57 <sup>th</sup> (of 227)
October 2010	US\$19,625,561.00	56 <sup>th</sup> (of 227)
November 2010	US\$37,074,475.00	45 <sup>th</sup> (of 227)
December 2010	US\$22,120,095.00	57 <sup>th</sup> (of 228)
<i>Total 2010</i>	US\$366,467,782.00	45 <sup>th</sup> (of 228)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2009	US\$67,353,254.00	19 <sup>th</sup> (of 203)
February 2009	US\$52,886,826.00	28 <sup>th</sup> (of 212)
March 2009	US\$58,598,379.00	25 <sup>th</sup> (of 212)
April 2009	US\$54,016,131.00	25 <sup>th</sup> (of 220)
May 2009	US\$45,321,232.00	31 <sup>st</sup> (of 222)
June 2009	US\$23,663,100.00	46 <sup>th</sup> (of 225)
July 2009	US\$39,749,932.00	34 <sup>th</sup> (of 225)
August 2009	US\$42,207,846.00	33 <sup>rd</sup> (of 225)
September 2009	US\$27,126,296.00	39 <sup>th</sup> (of 227)
October 2009	US\$34,105,866.00	40 <sup>th</sup> (of 228)
November 2009	US\$41,754,621.00	37 <sup>th</sup> (of 229)
December 2009	US\$41,699,472.00	37 <sup>th</sup> (of 232)
<i>Total 2009</i>	US\$528,482,955.00	36 <sup>th</sup> (of 232)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2008	US\$57,321,251.00	33 <sup>rd</sup> (of 204)
February 2008	US\$69,555,747.00	27 <sup>th</sup> (of 212)
March 2008	US\$45,275,885.00	38 <sup>th</sup> (of 217)
April 2008	US\$82,279,432.00	23 <sup>rd</sup> (of 219)
May 2008	US\$52,037,815.00	30 <sup>th</sup> (of 221)
June 2008	US\$49,242,432.00	35 <sup>th</sup> (of 221)
July 2008	US\$72,348,413.00	26 <sup>th</sup> (of 225)
August 2008	US\$43,573,083.00	44 <sup>th</sup> (of 226)
September 2008	US\$64,539,075.00	30 <sup>th</sup> (of 227)
October 2008	US\$66,091,184.00	31 <sup>st</sup> (of 227)
November 2008	US\$51,204,882.00	31 <sup>st</sup> (of 227)
December 2008	US\$56,344,397.00	22 <sup>nd</sup> (of 228)
<i>Total 2008</i>	US\$710,086,323.00	29 <sup>th</sup> (of 228)

<b>Reporting Period</b>	<b>U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba</b>	<b>Ranking Based On Export Markets</b>
January 2007	US\$22,624,964.00	48 <sup>th</sup> (of 205)
February 2007	US\$21,611,894.00	42 <sup>nd</sup> (of 214)
March 2007	US\$20,465,738.00	48 <sup>th</sup> (of 220)
April 2007	US\$48,636,315.00	21 <sup>st</sup> (of 221)
May 2007	US\$28,241,608.00	36 <sup>th</sup> (of 222)
June 2007	US\$28,476,558.00	34 <sup>th</sup> (of 223)
July 2007	US\$37,693,945.00	26 <sup>th</sup> (of 225)
August 2007	US\$53,575,582.00	27 <sup>th</sup> (of 225)



## U.S.-Cuba Trade and Economic Council, Inc.

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
September 2007	US\$31,101,146.00	45 <sup>th</sup> (of 227)
October 2007	US\$32,972,800.00	32 <sup>nd</sup> (of 227)
November 2007	US\$44,787,057.00	41 <sup>st</sup> (of 228)
December 2007	US\$68,376,902.00	26 <sup>th</sup> (of 230)
<i>Total 2007</i>	US\$437,564,824.00	37 <sup>th</sup> (of 230)

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
January 2006	US\$34,505,568.00	31 <sup>st</sup> (of 208)
February 2006	US\$28,933,586.00	30 <sup>th</sup> (of 215)
March 2006	US\$31,644,440.00	31 <sup>st</sup> (of 220)
April 2006	US\$44,118,452.00	21 <sup>st</sup> (of 222)
May 2006	US\$17,789,430.00	45 <sup>th</sup> (of 222)
June 2006	US\$23,988,651.00	36 <sup>th</sup> (of 224)
July 2006	US\$33,317,752.00	25 <sup>th</sup> (of 225)
August 2006	US\$15,017,350.00	49 <sup>th</sup> (of 225)
September 2006	US\$28,270,030.00	32 <sup>nd</sup> (of 226)
October 2006	US\$23,886,530.00	43 <sup>rd</sup> (of 226)
November 2006	US\$35,539,495.00	34 <sup>th</sup> (of 226)
December 2006	US\$23,422,158.00	42 <sup>nd</sup> (of 227)
<i>Total 2006</i>	US\$340,433,442.00	34 <sup>th</sup> (of 227)

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
January 2005	US\$30,470,181.00	29 <sup>th</sup> (of 220)
February 2005	US\$21,773,284.00	44 <sup>th</sup> (of 226)
March 2005	US\$41,886,797.00	24 <sup>th</sup> (of 218)
April 2005	US\$37,239,436.00	23 <sup>rd</sup> (of 222)
May 2005	US\$24,877,297.00	28 <sup>th</sup> (of 223)
June 2005	US\$33,712,960.00	25 <sup>th</sup> (of 224)
July 2005	US\$20,835,533.00	36 <sup>th</sup> (of 224)
August 2005	US\$29,778,271.00	27 <sup>th</sup> (of 225)
September 2005	US\$20,446,734.00	35 <sup>th</sup> (of 228)
October 2005	US\$23,559,583.00	39 <sup>th</sup> (of 228)
November 2005	US\$33,410,516.00	30 <sup>th</sup> (of 228)
December 2005	US\$32,227,448.00	27 <sup>th</sup> (of 228)
<i>Total 2005</i>	US\$350,218,040.00	30 <sup>th</sup> (of 228)

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
January 2004	US\$30,280,169.00	29 <sup>th</sup> (of 202)
February 2004	US\$27,621,918.00	36 <sup>th</sup> (of 214)
March 2004	US\$60,459,205.00	17 <sup>th</sup> (of 218)
April 2004	US\$55,232,424.00	19 <sup>th</sup> (of 222)
May 2004	US\$33,202,590.00	24 <sup>th</sup> (of 223)
June 2004	US\$39,874,688.00	18 <sup>th</sup> (of 225)
July 2004	US\$30,695,375.00	25 <sup>th</sup> (of 225)
August 2004	US\$27,101,085.00	28 <sup>th</sup> (of 226)
September 2004	US\$10,242,033.00	53 <sup>rd</sup> (of 228)
October 2004	US\$19,402,481.00	41 <sup>st</sup> (of 228)
November 2004	US\$28,616,955.00	35 <sup>th</sup> (of 228)
December 2004	US\$29,261,459.00	30 <sup>th</sup> (of 228)
<i>Total 2004</i>	US\$391,990,382.00	25 <sup>th</sup> (of 228)

## U.S.-Cuba Trade and Economic Council, Inc.

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
December 2003	US\$34,749,953.00	27th (of 224)
November 2003	US\$36,785,979.00	27th (of 224)
October 2003	US\$23,786,274.00	40th (of 223)
September 2003	US\$22,427,963.00	33rd (of 223)
August 2003	US\$13,503,804.00	49th (of 223)
July 2003	US\$22,542,081.00	35th (of 220)
June 2003	US\$13,036,149.00	41st (of 218)

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
May 2003	US\$21,260,422.00	32nd (of 217)
April 2003	US\$24,574,122.00	29th (of 216)
March 2003	US\$17,508,552.00	38th (of 182)
February 2003	US\$9,887,911.00	49th (of 206)
January 2003	US\$16,839,261.00	40th (of 197)
<i>Total 2003</i>	US\$256,901,471.00	35th (of 219)

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
December 2002	US\$8,315,934.00	58th
November 2002	US\$20,814,160.00	39th
October 2002	US\$3,996,542.00	75th
September 2002	US\$14,131,180.00	41st
August 2002	US\$10,727,270.00	52nd
July 2002	US\$8,480,416.00	57th
June 2002	US\$17,943,951.00	41st
May 2002	US\$5,910,431.00	55th
April 2002	US\$17,770,491.00	32nd
March 2002	US\$8,068,623.00	57th
February 2002	US\$13,731,785.00	45th
January 2002	US\$9,658,659.00	52nd
<i>Total 2002</i>	US\$138,634,784.00	50th

Reporting Period	U.S. Dollar Value Of TSREEA-Authorized Exports To Cuba	Ranking Based On Export Markets
December 2001	US\$4,318,906.00	144th
<i>Total 2001</i>	US\$4,318,906.00	144th

The following are the ten largest (U.S. Dollar value) food product/agricultural product exports from the United States to the Republic of Cuba for 2001 through 2019 under provisions of TSREEA:

2019 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Chicken Leg Quarters (Frozen)	US\$50,371,768.00	37.0%
2	Soybean Oil Cake	US\$32,852,225.00	24.1%
3	Soybeans	US\$13,774,709.00	10.1%
4	Corn	US\$9,855,157.00	7.2%
5	Chicken Meat (Frozen)	US\$13,343,556.00	9.8%
6	Chicken Legs (Frozen)	US\$8,971,750.00	6.6%
7	Calcium Phosphates	US\$6,775,634.00	5.0%
8	Flour Meal & Pellets Of Fish	US\$61,071.00	.045%
9	Articles Of Wood	US\$60,000.00	.04%
10	Beer	US\$29,440.00	.02%
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$136,095,310.00</i>	
	<i>Total U.S. Exports To Cuba</i>	<i>US\$136,122,190.00</i>	
	<i>10 Largest As % of Exports To Cuba</i>	<i>100%</i>	

## U.S.-Cuba Trade and Economic Council, Inc.

2018 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Chicken Leg Quarters (Frozen)	US\$99,037,273.00	
2	Soybeans	US\$34,220,571.00	
3	Chicken Meat (Frozen)	US\$31,452,667.00	
4	Chicken Legs (Frozen)	US\$24,047,863.00	
5	Corn (Yellow Dent No. 2)	US\$19,139,874.00	
6	Soybean Oil	US\$6,467,296.00	
7	Calcium Phosphates	US\$4,597,788.00	
8	Herbicides	US\$4,451,921.00	
9	Chocolate/Cocoa (Bulk)	US\$677,652.00	
10	Chocolate/Cocoa (Retail)	US\$304,497.00	
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$224,397,402.00</i>	
	<i>Total U.S. Exports To Cuba</i>	<i>US\$224,910,413.00</i>	
	<i>10 Largest As % of Exports To Cuba</i>	<i>99.8%</i>	

2017 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Chicken Leg Quarters (frozen)	US\$121,910,738.00	45.4%
2	Soybeans	US\$40,663,049.00	15.1%
3	Corn	US\$33,817,598.00	12.6%
4	Chicken, Meat, Frozen	US\$22,382,597.00	8.3%
5	Chicken Legs, Frozen	US\$19,408,359.00	7.2%
6	Soybean Oil Cake	US\$10,000,762.00	3.7%
7	Corn (Yellow No. 2)	US\$4,486,635.00	1.7%
8	Cookies (sweet biscuits)	US\$3,878,940.00	1.4%
9	Herbicides	US\$3,783,094.00	1.4%
10	Phosphates (Calcium)	US\$2,380,914.00	.9%
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$262,712,686.00</i>	
	<i>Total U.S. Exports To Cuba</i>	<i>US\$268,800,005.00</i>	
	<i>10 Largest As % of Exports To Cuba</i>	<i>98%</i>	

2016 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Chicken Legs/Leg Quarters (frozen)	US\$94,914,751.00	40.9%
2	Corn	US\$38,704,251.00	16.7%
3	Soybean Oil Cake	US\$34,902,715.00	15.0%
4	Soybeans	US\$18,924,351.00	8.2%
5	Soybean Oil	US\$12,389,444.00	5.3%
6	Chicken Meat/Whole Chickens (frozen)	US\$10,213,107.00	4.4%
7	Calcium Phosphates	US\$5,825,373.00	2.5%
8	Herbicides	US\$5,472,033.00	2.4%
9	Cookies (sweet biscuits)	US\$4,053,683.00	1.7%
10	Chocolate Confectionary (bulk)	US\$2,023,539.00	.90%
	<i>Total Value Of 10 Largest Exports To Cuba 2016</i>	<i>US\$227,423,247.00</i>	
	<i>Total U.S. Exports To Cuba In 2016</i>	<i>US\$232,064,645.00</i>	
	<i>10 Largest As % of 2016 Exports To Cuba</i>	<i>98%</i>	

2015 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Frozen Chicken	US\$77,758,631.00	45.6%
2	Soybean Oil Cake	US\$43,931,150.00	25.7%
3	Herbicides, Anti-Sprouting Products	US\$12,595,190.00	7.4%
4	Soybean Flour/Meals	US\$11,157,300.00	6.5%
5	Soybeans	US\$10,348,865.00	6.1%
6	Calcium Phosphates	US\$9,237,753.00	5.4%
7	Corn	US\$4,882,492.00	2.9%
8	Fresh Fruit	US\$228,000.00	.10%

## U.S.-Cuba Trade and Economic Council, Inc.

2015 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
9	Whiskies, Bourbon	US\$61,335.00	.03%
10	Animal Feeds	US\$43,138.00	.02%
	<i>Total Value Of Largest Exports To Cuba 2015</i>	<i>US\$170,243,854.00</i>	
	<i>Total U.S. Exports To Cuba In 2015</i>	<i>US\$170,670,054.00</i>	
	<i>10 Largest As % of 2015 Exports To Cuba</i>	<i>99.8%</i>	

2014 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Frozen Chicken	US\$147,577,736.00	50.7%
2	Soybean Oil Cake	US\$67,333,007.00	23.1%
3	Soybeans	US\$30,573,457.00	10.5%
4	Corn	US\$28,244,744.00	9.7%
5	Mixed Animal Feeds	US\$9,382,144.00	3.2%
6	Herbicides	US\$6,358,866.00	2.2%
7	Frozen Pork	US\$1,313,627.00	.50%
8	Frozen Turkey	US\$96,350.00	.03%
9	Soups/Broths	US\$46,950.00	.01%
10	Fresh Fruit	US\$32,000.00	.01%
	<i>Total Value Of 10 Largest Exports To Cuba 2014</i>	<i>US\$290,958,881.00</i>	
	<i>Total U.S. Exports To Cuba In 2014</i>	<i>US\$291,258,881.00</i>	
	<i>10 Largest As % of 2014 Exports To Cuba</i>	<i>99%</i>	

2013 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Frozen Chicken	US\$144,387,804.00	41.4%
2	Soybean Oil Cake	US\$69,333,613.00	19.9%
3	Corn	US\$57,511,879.00	16.5%
4	Soybeans	US\$39,406,302.00	11.3%
5	Brewing/Distilling Dregs	US\$14,817,029.00	4.2%
6	Mixed Feeds	US\$9,179,629.00	2.6%
7	Frozen Pork	US\$8,999,894.00	2.6%
8	Frozen Sausages (poultry)	US\$1,527,211.00	.40%
9	Food Preparations (canned)	US\$309,643.00	.10%
10	Food Preparations (gelatin)	US\$285,462.00	.10%
	<i>Total Value Of 10 Largest Exports To Cuba In 2013</i>	<i>US\$345,758,466.00</i>	
	<i>Total U.S. Exports To Cuba In 2013</i>	<i>US\$348,747,293.00</i>	
	<i>10 Largest As % Of 2013 Exports To Cuba</i>	<i>99%</i>	

2012 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Frozen Chicken	US\$154,916,842.00	33.9%
2	Corn	US\$134,422,536.00	29.4%
3	Soybeans	US\$62,269,168.00	13.6%
4	Soybean Oil Cake	US\$41,445,707.00	9.1%
5	Brewing/Distilling Dregs	US\$27,349,345.00	8.2%
6	Frozen Pork	US\$9,495,334.00	2.1%
7	Cotton	US\$3,116,454.00	.70%
8	Frozen Turkey	US\$3,039,565.00	.70%
9	Frozen Sausages (poultry)	US\$2,537,426.00	.60%
10	Butter	US\$2,280,486.00	.5%
	<i>Total Value Of 10 Largest Exports To Cuba In 2012</i>	<i>US\$440,872,863.00</i>	
	<i>Total U.S. Exports To Cuba In 2012</i>	<i>US\$457,318,357.00</i>	
	<i>10 Largest As % Of 2012 Exports To Cuba</i>	<i>96%</i>	

## U.S.-Cuba Trade and Economic Council, Inc.

2011 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Corn	US\$115,716,868.00	33.4%
2	Frozen Chicken (including US\$3,051,828.00 sausage)	US\$92,293,226.00	26.6%
3	Soybeans	US\$58,721,892.00	16.9%
4	Brewing/Distilling Dregs	US\$23,127,215.00	6.7%
5	Soybean Oil Cake	US\$9,866,258.00	2.9%
6	Beans	US\$7,683,914.00	2.3%
7	Frozen Pork	US\$7,679,964.00	2.3%
8	Decalcium Phosphate & Other Phosphates	US\$5,860,475.00	1.7%
9	Cotton	US\$4,037,896.00	1.2%
10	Frozen Turkey	US\$3,608,354.00	1.1%
	<i>Total Value Of 10 Largest Exports To Cuba In 2011</i>	<i>US\$328,596,062.00</i>	
	<i>Total U.S. Exports To Cuba In 2011</i>	<i>US\$347,276,842.00</i>	
	<i>10 Largest As % Of 2011 Exports To Cuba</i>	<i>95%</i>	

2010 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Frozen Poultry	US\$99,787,314.00	27.22%
2	Corn	US\$94,784,867.00	25.86%
3	Soybeans	US\$41,886,842.00	11.42%
4	Soybean Oil	US\$27,033,565.00	7.37%
5	Brewing/Distilling Dregs	US\$23,010,204.00	6.27%
6	Wheat	US\$17,793,380.00	4.85%
7	Frozen Pork	US\$14,766,752.00	4.02%
8	Soybean Oil Cake	US\$12,159,436.00	3.31%
9	Decalcium Phosphate & Other Phosphates	US\$6,171,946.00	1.68%
10	Beans	US\$5,550,348.00	1.51%
	<i>Total Value Of 10 Largest Exports To Cuba In 2010</i>	<i>US\$342,944,654.00</i>	
	<i>Total U.S. Exports To Cuba In 2010</i>	<i>US\$366,487,782.00</i>	
	<i>10 Largest As % Of 2010 Exports To Cuba</i>	<i>94%</i>	

2009 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Frozen Poultry	US\$137,322,869.00	25.98%
2	Corn	US\$119,879,620.00	22.26%
3	Wheat	US\$72,878,588.00	13.79%
4	Soybeans	US\$61,508,127.00	11.63%
5	Soybean Oil Cake	US\$48,084,608.00	9.09%
6	Brewing/Distilling Dregs	US\$23,243,243.00	4.39%
7	Soybean Oil	US\$22,315,704.00	4.22%
8	Frozen Pork	US\$9,892,830.00	1.87%
9	Beans	US\$4,286,254.00	.811%
10	Turkey	US\$3,837,136.00	.726%
	<i>Total Value Of 10 Largest Exports To Cuba In 2009</i>	<i>US\$503,248,979.00</i>	
	<i>Total U.S. Exports To Cuba In 2009</i>	<i>US\$528,482,955.00</i>	
	<i>10 Largest As % Of 2009 Exports To Cuba</i>	<i>96%</i>	

2008 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Corn	US\$195,880,642.00	27.58%
2	Wheat	US\$134,954,809.00	19.00%
3	Chicken Leg Quarters & Other Parts	US\$133,784,802.00	18.84%
4	Soybeans	US\$66,623,693.00	9.38%
5	Soybean Oil Cake	US\$46,197,306.00	6.50%
6	Soybean Oil	US\$21,916,012.00	4.08%
7	Brewing/Distilling Dregs	US\$21,611,080.00	3.04%
8	Powdered Milk	US\$13,304,622.00	1.87%

## U.S.-Cuba Trade and Economic Council, Inc.

<b>2008 Ranking</b>	<b>Product</b>	<b>U.S. Dollar Value</b>	<b>% Of Total U.S. Exports To Cuba</b>
9	Animal Feed	US\$13,179,667.00	1.85%
10	Pork Products	US\$13,160,310.00	1.85%
	<i>Total Value Of 10 Largest Exports To Cuba In 2008</i>	<i>US\$660,612,943.00</i>	
	<i>Total U.S. Exports To Cuba In 2008</i>	<i>US\$710,086,323.00</i>	
	<i>10 Largest As % Of 2008 Exports To Cuba</i>	<i>93%</i>	

<b>2007 Ranking</b>	<b>Product</b>	<b>U.S. Dollar Value</b>	<b>% Of Total U.S. Exports To Cuba</b>
1	Corn	US\$109,018,832.00	24.91%
2	Chicken	US\$76,210,427.00	17.41%
3	Wheat	US\$70,174,592.00	16.03%
4	Soybean Oil Cake	US\$50,139,261.00	11.45%
5	Soybeans	US\$40,515,036.00	9.25%
6	Rice	US\$24,005,875.00	5.48%
7	Soybean Oil	US\$20,073,745.00	4.58%
8	Wood Products	US\$19,136,054.00	4.37%
9	Brewing/Distilling Dregs & Waste	US\$13,578,899.00	3.10%
10	Pork Products	US\$6,038,247.00	1.37%
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$428,8090,968.00</i>	
	<i>Total U.S. Exports To Cuba In 2007</i>	<i>US\$437,564,824.00</i>	
	<i>10 Largest As % Of 2007 Exports To Cuba</i>	<i>98%</i>	

<b>2006 Ranking</b>	<b>Product</b>	<b>U.S. Dollar Value</b>	<b>% Of Total U.S. Exports To Cuba</b>
1	Wheat	US\$51,432,980.00	15.10%
2	Chicken	US\$44,010,464.00	12.92%
3	Corn	US\$42,624,103.00	12.52%
4	Rice	US\$39,542,248.00	11.61%
5	Soybeans	US\$31,741,801.00	9.32%
6	Soybean Oil Cake	US\$26,671,694.00	7.83%
7	Soybean Oil	US\$20,941,795.00	6.15%
8	Peas & Beans & Lentils	US\$19,910,481.00	5.84%
9	Pork	US\$12,588,072.00	3.69%
10	Powdered Milk	US\$12,568,170.00	3.69%
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$302,031,808.00</i>	
	<i>Total U.S. Exports To Cuba In 2006</i>	<i>US\$340,433,442.00</i>	
	<i>10 Largest As % Of 2006 Exports To Cuba</i>	<i>88%</i>	

<b>2005 Ranking</b>	<b>Product</b>	<b>U.S. Dollar Value</b>	<b>% Of Total U.S. Exports To Cuba</b>
1	Chicken	US\$60,045,359.00	17.14%
2	Corn	US\$49,379,606.00	14.09%
3	Wheat	US\$47,213,438.00	13.48%
4	Rice	US\$39,209,646.00	11.10%
5	Soybeans	US\$32,722,536.00	9.34%
6	Powdered Milk	US\$29,584,712.00	8.44%
7	Soybean Oil	US\$25,738,405.00	7.34%
8	Soybean Oil Cake	US\$15,094,816.00	4.30%
9	Beans (pinto, lentil, kidney, green, yellow, etc.)	US\$10,761,395.00	3.07%
10	Wood (poles, lumber)	US\$5,212,556.00	1.48%
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$330,057,285.00</i>	
	<i>Total U.S. Exports To Cuba In 2005</i>	<i>US\$350,228,066.00</i>	
	<i>10 Largest As % Of 2005 Exports To Cuba</i>	<i>94%</i>	

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2004 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Rice	US\$64,042,268.00	16.33%
2	Corn	US\$57,491,683.00	14.66%
3	Chicken	US\$57,160,541.00	14.58%
4	Wheat	US\$55,311,389.00	14.11%
5	Soybeans	US\$27,932,531.00	7.12%
6	Powdered Milk	US\$25,691,962.00	6.55%
7	Soybean Oil	US\$23,322,765.00	5.94%
8	Soybean Flour	US\$17,844,682.00	4.55%
9	Soybean Oil Cake	US\$15,212,287.00	3.88%
10	Wheat-Flour-Soya Blends	US\$6,610,470.00	1.68%
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$350,620,578.00</i>	
	<i>Total U.S. Exports To Cuba In 2004</i>	<b><i>US\$391,990,382.00</i></b>	
	<i>10 Largest As % Of 2004 Exports To Cuba</i>	<i>89.48%</i>	

2003 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Soybean Oil	US\$50,824,529.00	19.78%
2	Poultry	US\$37,205,568.00	14.48%
3	Wheat	US\$36,675,608.00	14.27%
4	Corn	US\$35,571,041.00	13.84%
5	Soybeans	US\$34,475,209.00	13.41%
6	Soybean Oil Cake	US\$21,473,027.00	8.35%
7	Rice	US\$10,778,311.00	4.19%
8	Wheat Flour Soy Blends	US\$8,982,871.00	3.49%
9	Newsprint	US\$4,440,255.00	1.78%
10	Soybean Flour	US\$3,808,375.00	1.48%
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$244,234,794.00</i>	
	<i>Total U.S. Exports To Cuba In 2003</i>	<i>US\$256,901,471.00</i>	
	<i>10 Largest As % Of 2003 Exports To Cuba</i>	<i>95.37%</i>	

2002 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Wheat	US\$22,788,519.00	16.43%
2	Corn	US\$22,738,930.00	16.40%
3	Poultry	US\$21,632,287.00	15.60%
4	Soybean Oil	US\$21,438,199.00	15.46%
5	Soybeans	US\$20,922,283.00	15.09%
6	Soybean Oil Cake	US\$19,281,467.00	13.90%
7	Rice	US\$6,266,281.00	4.51%
8	Calcium Hydrogenorthophosphate	US\$1,000,725.00	.721%
9	Eggs	US\$766,559.00	.552%
10	Lard	US\$428,000.00	.308%
	<i>Total Value Of 10 Largest Exports To Cuba</i>	<i>US\$137,263,250.00</i>	
	<i>Total U.S. Exports To Cuba In 2002</i>	<i>US\$138,634,784.00</i>	
	<i>10 Largest As % Of 2002 Exports To Cuba</i>	<i>99.11%</i>	

2001 Ranking	Product	U.S. Dollar Value	% Of Total U.S. Exports To Cuba
1	Corn	US\$2,327,201.00	53.88%
2	Poultry	US\$1,703,610.00	39.44%
	<i>Total U.S. Exports To Cuba In 2001 (December)</i>	<b><i>US\$4,318,906.00</i></b>	<i>100%</i>

**U.S. PORT DATA-** Exports from the United States to the Republic of Cuba under provisions of TSREEA, CDA and Obama Initiatives are transported by air or by water. There are fifty (50) districts in the United States. If the reporting district is Mobile, Alabama, the shipping ports include Mobile, Alabama; Pascagoula, Mississippi; and Gulfport, Mississippi. If the reporting district is Miami, Florida, the shipping

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port does not include Miami, Florida, but does include Jacksonville, Florida, and Port Manatee, Florida; and can include airline charter/cargo from Miami International Airport. New York reporting district includes ports in New Jersey; and can include John F. Kennedy International Airport (charter flights). Buffalo, New York, reporting district means products were transported by ground and then to the Republic of Cuba. Los Angeles, California, reporting district means that some the products were transported through Los Angeles International Airport (charter flights).

## Districts From Where TSREEA Products Primarily Exported

Pork	Miami, FL				
Chicken	Miami, FL	Mobile, AL	New Orleans, LA	Tampa, FL	Port Everglades, FL
Turkey	Charleston, SC				
Corn	New Orleans, LA	Port Everglades, FL			
Soybeans/Soybean Flour	Norfolk, VA	Savannah, GA			
Breads/Biscuits/Cookies	Houston/Galveston TX	Miami, FL			
Soups	Houston/Galveston TX	Miami, FL			
Soybeans/ Soybean Cake/Soybean Oil	New Orleans, LA	Savannah, GA			
Animal Feeds	Buffalo, NY	New Orleans, LA	Tampa, FL		
Herbicides	Laredo, Texas				
Fresh Fruits	Miami, FL				

Districts From Where CDA Products Exported					
Miami, FL	New York, NY	Chicago, IL	Los Angeles, CA	Cleveland, OH	San Juan, PR

## United States Ports Exporting TSREEA, CDA, Obama Initiatives Products To The Republic Of Cuba

#	Port	St	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	Total (MT)
	Baltimore	MD				109,787	1,182				57		111,025
6	Baton Rouge	LA	34,396	72,939	88,177	64,325			22,000	27,005	24,550	68,199	381,790
	Beaumont	TX	24,500										24,500
	Brunswick	GA			34,100	100	22,635	45,100	25,000				126,935
	Charleston	SC	18			341	214	321					894
	Chester	PA				111							111
10	Corpus Christi	TX	10,749	10,317									21,066
	Destrehan	LA				19,999	32,170		70,650	28,999		28,8900	180,818
	Fernandina Beach	FL	712	1,546									2,258
	Houston	TX	27,753	36	93,003	295	60	33	20	134	21	231	121,529
	Hopewell	VA								7,201			7,201
8	Jacksonville	FL	43,799	19,973	26,094	21,105	23,376	85,692	561	5,826	50,033	20,769	295,763
	Lake Charles	LA	5,630	4,902									10,532
	Long Beach	CA	7	3						95	54		135
	Los Angeles	CA				4,795	4,166				36		8,996
	Miami	FL	68	10,456	61	88	40	133	101	211	189		1,073
7	Mobile	AL	16,944	37,956	37,491	14,109	22,571	37,956	55,714	30,040	12,909		319,965
	Morehead City	NC	5,000				6,049						11,049
4	New Orleans	LA	39,331	61,155	21,360	80,648	177,348	81	44,829	207,313	83,528	32,556	619,473
	Newport News	VA						5,499					5,499
	New York	NY	376	62	58	646	832	144	64	218	225	59	2,825
3	Norfolk	VA	83,472	94,976	85,362	54,883	43,267	95,106	74,701	85,207	93,817	39,158	789,805
	Oakland	CA				945	782						1,727
	Panama City	FL											979
9	Pascagoula	MS	34,382	25,162	21,762	30,846	48,427						160,579
	Pennsauken	NJ				158							158
	Pensacola	FL	16,970	17,094	35,584								69,648
	Philadelphia	PA							19				19
	Port Canaveral	FL	29										29
5	Port Everglades	FL	59,866	45,046	54,328	48,046	45,022	21,053	72,649	63,556	4,479	3,389	408,008
	Savannah	GA	3,551	836	20	47	121	11	19	34	87,831		12,316
	Seattle	WA	145	62							395		602
1	South Louisiana	LA	134,920	288,869	268,565	105,050	126,617	1,961	69,318	143,861	62,199	29,000	1,144,498
	Tampa	FL	16,764	16,058	19,925	31,931	8,807	6,050					96,759
	West Palm Beach	FL		1,773								1	1,774
2	Westwego	LA	533,982	140,196	214,108	27,400							915,685
	Wilmington	NC									10,569	13,508	30,723
	<b>Total (MT)</b>		<b>1,093,364</b>	<b>849,417</b>	<b>999,998</b>	<b>663,859</b>	<b>563,686</b>	<b>242,259</b>	<b>432,654</b>	<b>490,012</b>	<b>343,250</b>	<b>235,870</b>	<b>6,925,221</b>