

### **COMPANY PRESENTATION**

### THE COMPANY



**Savino Del Bene,** whose name is eponymous of its founder, began in Florence, Italy in the early 1900s. The company's early focus was to develop freight forwarding services primarily to the USA. Today, Savino Del Bene is a global company with a network specialized in logistics and supply chain management, offering a wide range of services from ocean shipping, to air and truck shipments, around the world.

Savino Del Bene provides worldwide services, with more than 3200 employees, 151 own branches, 66 subsidiary offices and strategic partnerships.

We offer advanced shipping services, customs clearance, warehouse management and a variety of logistics support products. We constantly strive to enhance our relationships with our core air and ocean transportation partners from whom we demand the highest flexibility in order to give our customers the best service at the most competitive rates.

Our experience in various market areas makes our company a **reliable partner for all businesses** where shipping and transportation is required. For over **100 years**, with our customers valued support, we have kept an eye on future global strategies ensuring the certainty of our long term mutual success.





## SAVINO DEL BENE GROUP WORLDWIDE











66 SISTER COMPANIES



37 LOCAL WAREHOUSES





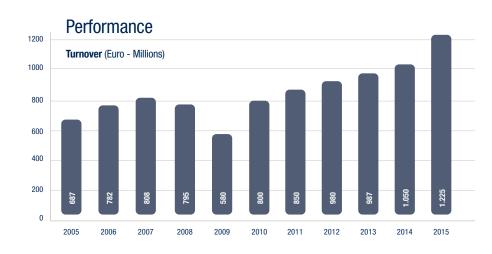
## **COMPANY FIGURES OVER THE LAST 10 YEARS**

#### **Employees Worldwide Employees** 3.250 2.750 2.250 2.000

2011

2012









3.500

3.000

2.500

1.750 1.500

1.250 1.000

2005

2007



## WHY SAVINO DEL BENE?

PEOPLE / PROCESSES / TECHNOLOGY One stop shop concept Ability to handle high Competitive pricing and volume shipments large volume access during peak seasons 217 Personalized services, Global network, tailor-made solutions, local interface flexibility and proactivity to meet customer requirements A network of 217 **Local Offices Dedicated IT** Skilled and dedicated personnel Department capable of offering optimal solutions Real time visibility



## **VERTICAL MARKETS**





- Express Service
- Hanging garment warehouse
- Pick and pack & distribution
- Preclearance and customs broker services
- High level security transportation supply chain











 Dedicated capacity allotments

& BEVERAGES

**FOODSTUFF** 

- Expertise in cool chain maintenance
- A qualified and dedicated team
- Highly specialized services: FCL/LCL dry and reefer

#### FRESH FRUIT & VEGETABLES

- Quality control for frozen and fresh products
- Port handling and phytosanitary inspections
- Pre-carriage and distribution

#### **PHARMACEUTICALS** & HEALTHCARE

- Certified freight forwarder
- Unbroken cool chain
- Specific documentation
- High level security transportation supply chain

#### **FURNITURE & HOUSEWARE**

- Warehousing service
- 24/7 delivery
- Global Office Network





## **VERTICAL MARKETS**



## MARBLE, STONE & CERAMIC TILES

- Offices located close to major suppliers and importers
- Individual Business Case Review
- Fully regulation compliant operations

View our video presentation



## RENEWABLE ENERGY

- Specialized logistics and planning expertise
- · Multimodal services
- Special equipment



OIL & GAS PROJECT CARGO

- Off-shore transportation (Air, Sea, Bulk)
- On-shore transportation (Domestic transportation & Handling at job-site)
- EHS & Quality compliant



## INSTITUTIONS & NGO PROJECTS

- Recognized partner by Governmental and non-Governmental organizations
- Experience in handling both long-term projects and unforeseen crises
- Cross movement of all kind of commodities and humanitarian aid
- Ability to reach and provide services to remote locations





## **VERTICAL MARKETS**



#### **MACHINERY**

- Over-size cargo
- Long-term contracts
- Spare parts "just in time" delivery



#### **AUTOMOTIVE**

- Full and partial automotive charter flights
- Solutions for all kinds of shipments, from standard to critical (prototypes)
- Door-to-door delivery and distribution of tyres and auto components



#### **CHEMICALS**

- Shipment and delivery of IMO classified goods (dangerous, hazardous and flammable material)
- ISO Tanks, Flexi tanks and liner bag for liquid and bulk commodities
- Qualified hauliers according to ISO and SQAS
- High level security transportation supply chain



#### **ELECTRONICS**

- Experience in dealing with the leading suppliers
- Aggregate value services
- Management of technological material shipments
- High level security transportation supply chain





# SEA FREIGHT

#### **SERVICES**

- Ocean FCL (Availability of all equipment)
- LCL services (dry and temperature controlled)
- Worldwide door delivery for FCL and LCL shipments
- Over-sized, Break Bulk and Project Cargo services
- Temperature controlled shipments

- Cool chain maintenance and data recording
- Dangerous and Hazardous cargo shipments
- Global cross trade
- Bonded facilities and customs brokerage
- Customized Security services





## **AIR FREIGHT**

#### **SERVICES**

- Worldwide air consolidation
- Express service
- Charter service
- Hand carry service
- Door to Door service
- G.O.H. Service

- Perishable, Oversize, Pharma, Dangerous goods
- Bonded facilities and customs brokerage
- (Strap System)







## LOGISTICS

AND MORE...

We integrate processes







into our Vertical Markets



- Warehouse / Container freight station
- In-house WMS
- IT Solutions for business
- Bonded Warehouses
- Security area for high value cargo and Fashion
- Distribution center: Pick & Pack and Cross Dock
- Storage







## TECHNOLOGY SERVICES

I.T. Department fully and exclusively dedicated to the improvement of Savino Del Bene's logistic and forwarding E-Services.

- One Global Information and Technology System
- WebPortal
- P.O. Management Platform & E-Booking
- Track & Trace System
- WMS Warehouse Management System
- EDI Electronic Data Interchange
- Customized statistics reporting







## **CERTIFIED BY:**

## 900 1:2008 QUALITY















## **ACCREDITED WITH:**























## SAVINO DEL BENE

Global Logistics and Forwarding Company

#### SAVINO DEL BENE SpA WORLDWIDE HEADQUARTERS

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